



### Firm's References

Relevant services carried out over the last five years that illustrate the firm's capability (to be prepared by each firm in a consortium)

Assignment title: Assessment of needs in deposit and credit

Services Country of assignment: Kyrgyzstan

Name of client: Bai Tushum and Partners Microcredit Company Ltd

Address of Client: Kyrgyzstan, 720001 Bishkek, Toktogula str., 216 Phone: +996 (312) 211642 E-mail: [aizada@baitushum.kg](mailto:aizada@baitushum.kg)

Client Reference contact: -

Start Date: December 2007

Contracted completion date: February 2007

Actual or estimated completion date (if on-going):

finished Value of services: over 26 000 USD

Total number of expert months : 4

Name of associate consultant(s): -

Number of staff months of experts provided by associated consultant(s): -

Description of actual services provided by your firm:

*1st stage – A desk research, analysis of secondary information*

*2nd stage – A quantitative research of BT&P clients and prospective clients using ques formalized face-to-face interviews methodology (1000 respondents) – In-depth interviews with BT&P employees (30 interviews)*

*3rd stage – A qualitative research using focus-groups (7 f-g discussions)*

*4th stage Data analyze and report development, research materials presentation.*

Number of experts: 2

Number of expert months: 4

Name of Project Director/Team Leader/Lead Expert: Mr. Almaz Toktorbaev

The above information was prepared on 16/07/2013

Firm's name : MRP-EURASIA (Office in Kyrgyzstan)

Authorised representative of firm:  16.07.2013

signature

date

Mr. Alex Trotiuc

name in full