



Firm's References

Relevant services carried out over the last five years
that illustrate the firm's capability

(to be prepared by each firm in a consortium)

Assignment title: B2B product development

Country of assignment: Latvia

Name of client: The insurance company Balta, part of RSA

Address of Client: AAS Balta, Raunas iela 10/12, Riga, LV-1039, Latvia

Client Reference contact: Business Intelligence & Customer Business Analyst Kristīne Samakara, Raunas iela 10/12, Riga, LV-1039, Latvia, Kristine.Samakara@balta.lv

Start Date: August, 2011

Contracted completion date: September, 2011

Actual or estimated completion date (if on-going):

Value of services: 3 500 EUR

Total number of expert months : 2 months

Name of associate consultant(s): -

Number of staff months of experts provided by associated consultant(s): -

Description of actual services provided by your firm: Marketing and sociological researches

Experts provided by your firm:

Number of experts: 2 - Project Director, Team Leader

Number of expert months: 2 months

Name of Project Director/Team Leader/Lead Expert: Mr. Ivars Motivāns

The above information was prepared on [24/02/2012]

Firm's name: MRP-EURASIA office in Latvia

Authorised representative of firm:


Signature

24.02.2013.
Date

Mr. Ivars Motivāns
Name in full